

WRAP UP

Speaker: Irakli Gilauri

Chairman and CEO at Georgia Capital

DELIVERING ON OUR STRATEGIC PRIORITIES





PRIORITY #1:

REALIZING THE VALUE OF ONE LARGE **INVESTMENT**

ACHIEVED



TRADE SALE OF THE WATER **UTILITY BUSINESS**

30% **PREMIUM**

TO THE INDEPENDENT **INVESTMENT VALUE AT 30 JUNE 2021**

3.6x MOIC

IN GEL TERMS



PRIORITY #2:

DIVESTMENT OF "OTHER" PORTFOLIO **COMPANIES**

IN PROGRESS



THE SALE OF US\$ 45.0 MILLION **COMMERCIAL REAL ESTATE PROPERTIES**

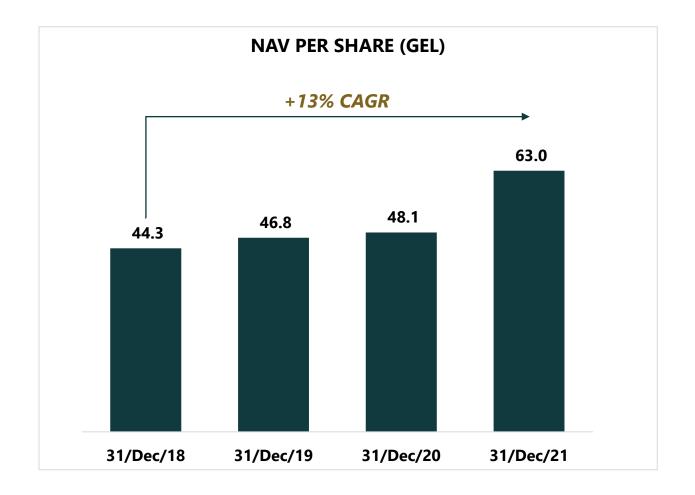
37% **PREMIUM**

TO THE NAV AS OF 31 MARCH 2021

2.1x MOIC

IN US\$ TERMS

STRONG NAV PER SHARE GROWTH





STRONG NAV PER SHARE GROWTH WITH 13% CAGR OVER THE LAST 3 YEARS

THE OUTLOOK IS EVEN
STRONGER ON THE BACK OF THE
MEGA GROWTH OPPORTUNITIES
ACROSS OUR PORTFOLIO



OUR UPDATED STRATEGY

01

INVESTING IN CAPITAL-LIGHT OPPORTUNITIES ONLY



02

ADAPTING THE CAPITAL MANAGEMENT FRAMEWORK

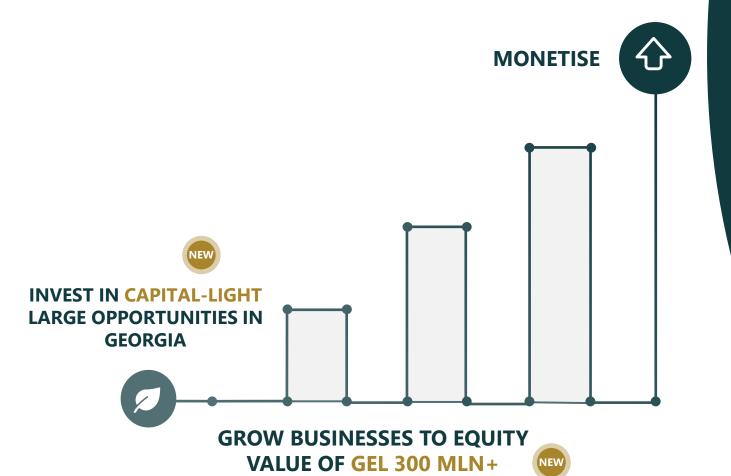


03

PUTTING ESG AT THE CORE OF OUR STRATEGY



OUR UPDATED INVESTMENT STRATEGY IS TO INVEST IN CAPITAL-LIGHT LARGE OPPORTUNITIES IN GEORGIA

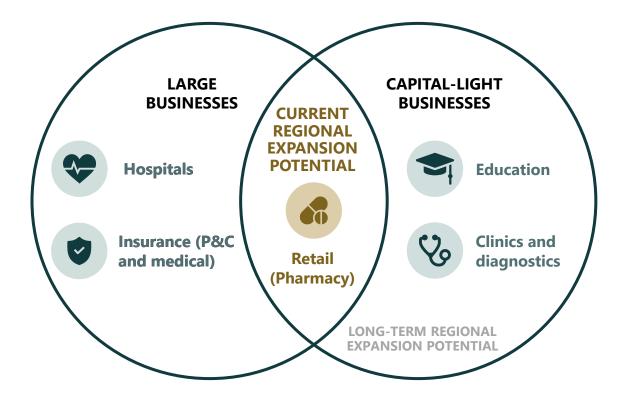




GCAP INVESTS IN CAPITAL-LIGHT LARGE OPPORTUNITIES, WHICH HAVE A POTENTIAL TO BECOME GEL 300 MILLION+ IN EQUITY VALUE

New targeted exit threshold of GEL 300 million+ will increase the liquidity

MAPPING EXISTING PORTFOLIO TO THE REGIONAL GROWTH OPPORTUNITIES





TO FOLLOW THEIR NATURAL GROWTH PATH, GCAP WILL ENABLE ITS LARGE, CAPITAL-LIGHT PORTFOLIO COMPANIES TO EXPLORE REGIONAL GROWTH OPPORTUNITIES

UPDATED CAPITAL MANAGEMENT FRAMEWORK







DELEVERAGE GCAP HOLDCO BY BRINGING DOWN THE NCC RATIO BELOW 15%



REDUCE AND MAINTAIN PORTFOLIO COMPANIES' LEVERAGE TO RESPECTIVE TARGETED LEVELS



Q&A

FORWARD LOOKING STATEMENTS



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